The Oklahoma Business Ethics Consortium





BE THE DIFFERENCE, WWW.OKETHICS.ORG

AGENDA • OCTOBER 9, 2013 • OKC CHAPTER | UPCOMING EVENTS

I. Welcome

Shannon Hiebert, Vice President of Human Resources, Enterprise Holdings; OK Ethics Foundation Board President

II. Kudos

New Members & Upgrades:

- Star: Career Development Partners
- **Horizon:** TriStar Pension Consulting
- Leading: Bank2, Brainerd Chemical, CCK, Oklahoma Natural Gas
- **Trail Blazer:** First National Bank and Trust Co.
- Frontier: Single Parents Support Network, Tulsa Chapter IMA
- Scout: Arnold Oil Properties, Marjo Operating Co. Inc, Stanfield & Odell, P.C.

III. Announcements

Membership Drive Begins Goal is 1000 members by October 31st!

Currently, we are at 960 individual members (733 in OKC and 227 in Tulsa) representing over 200 companies.

(See page 4 for list of membership costs and benefits.)

IV. Upcoming Events

Shannon Warren, Founder, OK Ethics (See page 6 for details)

V. Guiding Principle and Introduction

Breakfast Presenter
Tony A. Scott, Esq, CPA,
CFO, Oklahoma Heritage Association;
OK Ethics Executive Ambassador Team

Luncheon Presenter

Shirley Mears, Champlin Broadcasting, KNAH 99.7 FM Country Legends and KZLS 1640 AM True Oldies

VI. Keynote

Ed Hearn, CSP, World Series Champion. "Conquering Life's Curves"

Did you know that 501c3, non-profit organizations can join for free at the Frontier level?

OKLAHOMA SPIRIT

ANNIVERSARY
GALA
Presented by

Lt. Gov Todd Lamb

NOTE NEW LOCATION

Thursday, November 14, 2013

RECEPTION 5:00 - 6:15, DINNER AT 6:15

Quail Creek Golf & Country Club 3501 Quail Creek Road Oklahoma City, OK 73120

YOU WERE NEVER CALLED TO BE NORMAL



Presented by
Warren Martin
Executive Director of the
General Tommy Franks
Leadership Institute and
Museum



Thursday, December 11, 2013 11:30AM-1:00PM

The Petroleum Club
Oklahoma City

Additional Events on Page 6.

PINNACLE MEMBERS









Vision: To be recognized as a statewide and national forum for promoting business ethics.





MEDIA ALLIES





STAR MEMBERS













REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT.

VOLUNTEER APPRECIATION:

OK Ethics relies primarily on volunteers to achieve the organization's successful pursuit of Oklahoma's values of integrity at work. It takes leadership and teamwork to host these exciting events and we salute your dedication in achieving OK Ethics' mission! Listed below are today's volunteers who consistently provide service to our members:

AGENDAS:

Many thanks to the volunteers from **Metro Technology Centers** who provide our monthly agendas.

AMBASSADOR TEAM:

These friendly people welcome our guests each month and assist in helping them locate seats. They also arrive early to help distribute agendas and assist with name tags.

Linda Streun	Ideal Homes	Chief Ambassador
Brent Martens	Accounting Principals	Team 1 Leader
Jenny Hatton	Boeing	Early Bird Leader
Daniel Yunker	Kimray, Inc.	Team 2 Leader
John Burnett	Kimray, Inc.	Ambassador
Chris Ferguson	Oklahoma Funeral Board	Ambassador
Jacob Pasby	Arnold Oil Company	Ambassador
Connie Root	Walker Companies	Ambassador
Bill Turner	Valir Health	Ambassador

REGISTRATION TEAM:

These dependable individuals diligently record our guests' attendance and handle the collection of fees:

Mark Neumeister, CPA	D. R. Payne & Associates	Registration Chairperson
Mary Kay Huggard	Accounting Principals	Guest Registration (Cash & Visitors)
Marvinette Ponder	Devon Energy	Pre-paid Registration Co-Chair
Lucius Crandall	SandRidge Energy	Pre-paid Registration
Terri L. Smith Hutchings	BVA	Pre-paid Registration
Factor 110		Early Bird Team

SPECIAL INITIATIVES:

Michael Mount	Oklahoma Accountancy Board	CPE's
Susan Pate	Stinnett & Associates	Accountant
Jamie Potter	Eide Bailly LLC	Facilities & Logistics Chair
Jalisha Petties	OK Ethics	Member Care Coordinator
Anna Rosenthal	OK Ethics	Special Projects
Factor 110		Name Tags and Guest Services
Shirley Mears	Champlin Broadcasting	(99.7) Announcements on the Morning Drive



TUNE IN! Our own **Bob Byrne** and **Shirley Mears** featured on the morning drive for **Hank FM 99.7 (Classic country western)** – Tune in between 7:00 and 8:00 a.m. to learn more about Oklahoma's legacy! Also, hear interviews with speakers thanks to Champlin Broadcasting and the folks with the Oklahoma Heritage

Association who provide the research for our historic profiles!

MANY THANKS TO OUR HORIZON MEMBERS:



































BUILD A LEGACY OF INTEGRITY...

JOIN THE TEAM:

Want to be part of the recruiting team that helps OK Ethics flourish? Talk to these leaders below:

- In OKC, Contact Lynda Mobley with Oklahoma Natural Gas at Lmobley@ong.com or call (405) 551-6774
- In Tulsa, contact James Kelley with The Rowland Group at james@rowland-group.com or call (918) 836-1900.

HELP WANTED

ANNUAL REPORT: Expertise needed from those with knowledge in organizing annual reports for non-profits to spearhead this endeavor for OK Ethics. Contact Shannon Warren at **warrenokla@cox.net.**

PUBLIC RELATIONS: If you have experience in constructing press releases and have contacts who can help, please contact Shannon Warren at **warrenokla@cox.net.**

EARLY BIRD AMBASSADORS: Please contact Linda Streun at **lindastreun@ideal-homes.com** if you'd like to be considered to serve as an ambassador for future breakfast meetings.

BREAKFAST REGISTRATION: Please see Mark Neumeister if you would like to serve on the registration team for future breakfast meetings.

PHOTOS: Donations of pictures depicting inspiring scenes of life in our great state. Selected photos will be used in OK Ethics tenth anniversary commemorative publication. See **okethics.org** home page to submit photographs. Questions about the project may be directed to Kellian Schneider at **kellian@fullforcebusiness.com**





PROGRAMS FOCUSED ON INTEGRITY

(Not Affiliated with OK Ethics)

CHARACTER FIRST

Since the beginning, OK Ethics members have been inspired by our friendship with Character First. Leaders with this organization provided the wisdom and insight for OK Ethic's Guiding Principles. Go to www.characterfirst.com to learn more about tools to help you integrate character and ethics into your organizational culture, or contact Beau Bailey at 405-815-0001.

Ethics-Based Leadership Seminars

by Character First, a division of Strata Leadership LLC

Full-Day and 100-Minute Workshops available, including:

- Trust-Building Skills
- Communication Skills
- Time Management
- Workplace Stress
- Customer Service
- Managing Conflict
- Hiring for Character
- · Diversity & Culture
- Giving & Receiving Feedback
- Energizing & Engaging Employees

Learn more at 405.815.0001 or www.characterfirst.com/events





OK ETHICS 2013-2014 **MEMBERSHIP DUES & BENEFITS**

Please note that dues are effective during the fiscal year that begins October 1, 2013 and ends September 30, 2014. OK Ethics does not typically prorate dues, except during the last quarter and only by special permission from the OK Ethics Board and/or Founder. Occasionally, OK Ethics may offer workshops or programs that are not necessarily included in the price schedule below.

Pinnacle Membership Dues \$10,000

REGULAR OPTION: Highest level of involvement that includes sixteen pre-paid memberships with premium seating for every regular monthly program. Inclusion in the annual Compass Awards banquet. An extra eight seats will be provided for the special ten-year anniversary gala.

See "Benefits" section below for additional details. Also, please note that each participant must continue to make reservations for each meeting in order for volunteers to prepare name tags and provide accurate head counts to our banquet facilities.

ENHANCED OPTION: This level includes an option for the company to allow up to eight additional seats (or fewer as specified) to be used by students who are involved in ethics initiatives on their campuses. This is more than the sixteen reservations per month for the seats reserved for the company's members. Please note that empty corporate seats will be filled first by company representatives and any extras will be donated for students to use. As a convenience, if your company exceeds the regular allotment of sixteen guests per meeting including students, OK Ethics will bill your company for additional attendees at the end of the fiscal year (September 30, 2014).

MEMBER BENEFITS:

- *Reserved premium seating* defined as those seats closest to the podium.
- Includes up to 20 seats at special workshops, exclusive dinners/breakfasts with speakers or bonus programs as offered per year as well as an additional 8 seats at the special ten-year anniversary gala and membership recognition event. (Note: Does not include additional seats at Compass Awards.)
- Logos featured on table tent cards at monthly events.

- Company will be prominently listed as a *flagship company* in special commemorative ten year anniversary publication circulated throughout the Oklahoma business community. (Membership commitment must be made by 9/30/2013 to be included)
- Company logo will be prominently featured on the revised Home Page and "Who's Who" of OK Ethics website and customary communiqués, including meeting notices and agendas.
- \$500 earmarked in your company's name to support university and college initiatives including an opportunity to support Oklahoma's winning teams in the Regional Ethics Bowl Regional Competition in San Antonio.
- Inclusion in the annual Compass Awards banquet.
- Special commemorative objet d'art presented to your company acknowledging your meaningful support of OK Ethics' initiatives.

Navigator Membership Dues \$8,000

REGULAR OPTION: Includes sixteen pre-paid memberships for participation in every regular chapter activity. Inclusion in the annual Compass Awards banquet. An additional eight seats will be provided for the special ten-year anniversary gala.

See "Benefits" section below for additional details. Also, please note that each participant must continue to make reservations for each meeting in order for volunteers to prepare name tags and provide accurate head counts to our banquet facilities.

ENHANCED OPTION: This level includes an option for the company to allow up to eight additional seats (or fewer as specified) to be used by students who are involved in ethics initiatives on their campuses. This is more than the sixteen reservations per month for the seats reserved for the company's members. Please note that

empty corporate seats will be filled first by company representatives and any extras will be donated for students to use. As a convenience, if your company exceeds the regular allotment of sixteen guests per meeting including students, OK Ethics will bill your company for additional attendees at the end of the fiscal year (September 30, 2014).

MEMBER BENEFITS:

- Company will be prominently listed as a *flagship company* in special commemorative ten year anniversary publication circulated throughout the Oklahoma business community. (Membership commitment must be made by 9/30/2013 to be included)
- Company logo will be prominently featured on the revised Home Page and "Who's Who" of OK Ethics website and customary communiqués, including meeting notices and agendas.
- \$500 earmarked in your company's name to support university and college initiatives including an opportunity to support Oklahoma's winning teams participate in the Regional Ethics Bowl Regional Competition in San Antonio.
- Crystal obelisk presented to your company acknowledging your meaningful support of OK Ethics' initiatives.

Oklahoma Star Membership

Dues \$5,500

REGULAR OPTION: A prominent level of involvement that includes *eight prepaid seats at special reserved tables* for participation in every regular chapter activity. *Inclusion in the annual Compass Awards banquet* and *four extra seats for the special ten-year anniversary gala.*

Please note that each participant must continue to make reservations for each meeting in order for volunteers to prepare name tags and provide accurate head counts to our banquet facilities. (Continued from Page 4)

ENHANCED OPTION: This level includes an option for the company to allow up to four additional seats (or fewer as specified) to be used by students who are involved in ethics initiatives on their campuses. This is more than the eight reservations per month for the seats reserved for the company's members. Please note that empty corporate seats will be filled first by company representatives and any extras will be donated for students to use. As a convenience, if your company exceeds the regular allotment of eight guests per meeting including students, OK Ethics will bill your company for additional attendees at the end of the fiscal year (September 30, 2014).

MEMBER BENEFITS:

- Company will be prominently listed as a *flagship company* in special commemorative ten year anniversary publication circulated throughout the Oklahoma business community. (Membership commitment must be made by 9/30/2013 to be included)
- Featured in "Who's Who" of OK Ethics website as well as routine communiqués, including meeting notices and agendas.
- Company will be routinely highlighted on the home page of the OK Ethics website.
- \$500 earmarked in your company's name to support university and college initiatives including Oklahoma's winning teams that participate in the Regional Ethics Bowl Competition held in San Antonio.
- **NEW** Special crystal star obelisk presented to your company acknowledging your meaningful support of OK Ethics' initiatives.

Horizon Membership Dues \$3,500

Includes *eight pre-paid memberships* for participation in most chapter activities with the *exception of the Compass Awards banquet* and special bonus workshops.

Please note that each participant must continue to make reservations for each meeting in order for volunteers to prepare name tags and provide accurate head counts to our banquet facilities.

• Eight seats provided for the special tenth anniversary gala.

- Convenience of reserved seating for all programs, except the annual Compass Awards event.
- Featured in "Who's Who" page on OK Ethics website.
- Special plaque presented to your company acknowledging your meaningful support of OK Ethics' initiatives.

Leading Membership Dues \$1,500

Includes two pre-paid memberships for participation in all chapter activities except bonus workshops.

- Includes attendance at the annual Compass Awards event and the special tenth anniversary gala.
- Featured in "Who's Who" of OK Ethics website.

Trailblazer Membership Dues \$500

Includes one pre-paid membership for participation in all regular chapter activities, *except* special bonus workshops and the annual Compass Awards.

 Mentioned in "Who's Who" on OK Ethics website.

Frontier Membership Dues \$400

Eight members from your company will receive discounts on meals for participation in most chapter activities. Note that this category may exclude discounts for the annual Compass Awards and special bonus workshops. (See Horizon or Star membership categories for upgrades.)

Non-Profit Membership Dues \$0

As a special service to the community, OK Ethics offers free Frontier memberships to non-profit organizations and staff. The only thing we ask in return is that you help us by promoting our organization to your members.

Please note that our primary purpose remains a discussion of ethical behavior in the workplace. Although networking is an additional benefit of these discussions, guests are asked to refrain from using this as a sales forum.

 Eight members from your organization will receive discounts on meals for participation in most chapter activities. Note that this category may exclude

- discounts for the annual Compass Awards and special bonus workshops. (See Horizon or Star membership categories for upgrades.)
- Mentioned in "Who's Who" of OK Ethics website.

Scout Membership Dues \$75

Individual receives discounts on meals for participation in most chapter activities. Note that this category may exclude discounts for the annual Compass Awards and special bonus workshops.

Retiree Membership Dues \$25

- In recognition for the valuable volunteer services provided by our retirees, OK Ethics offers a discount to retirees who are actively involved in our activities.
- Individual receives discounts on meals for participation in most chapter activities.
 Note that this category may exclude discounts for the annual Compass
 Awards and special bonus workshops.

Transitional Membership Dues \$0

 As a special service to the community during these challenging economic times, OK Ethics will offer a free Scout membership to anyone who has been laid off from a professional capacity position.

Please note that our primary purpose remains a discussion of ethical behavior in the workplace. Although networking is an additional benefit of these discussions, guests are asked to refrain from imposing job requests or resumes on other participants unless invited to do so.

Student Membership Dues \$0

Students with member schools may join for free. For more information, consult your campus' advisor. Others may join at the Scout level.

Please note that our primary purpose remains a discussion of ethical behavior in the workplace. Although networking is an additional benefit of these discussions, guests are asked to refrain from imposing job requests or resumes on other participants unless invited to do so.

UPCOMING OKC EVENTS

STATEWIDE STUDENT ETHICS CHALLENGE

Saturday, October 19 8:00AM-2:00PM

Oklahoma City University
Meinders School of Business

VISITORS AND OBSERVERS WELCOME!

For more information, contact OK Ethics
Foundation President, Shannon Hiebert at Enterprise Holdings,
Shannon.Hiebert@erac.com



OKLAHOMA SPIRIT



Presented by

Lt. Gov Todd Lamb

Please note location change below:

Thursday, November 14, 2013

Reception 5:00 - 6:15, Dinner at 6:15

Quail Creek Golf & Country Club 3501 Quail Creek Road Oklahoma City, OK 73120

YOU WERE NEVER CALLED TO BE NORMAL



Warren Martin
Executive Director of the
General Tommy Franks
Leadership Institute and



Thursday, December 11, 2013 11:30AM-1:00PM

The Petroleum Club
Oklahoma City

SPIRITUAL INTELLIGENCE: LEADERSHIP EDGE



Presented by

Gael O'Brien

Entrepreneur

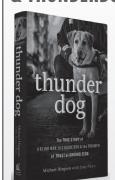
Magazine's

The Ethics Coach

Wednesday, January 8, 2014 11:30AM-1:00PM

The Petroleum Club
Oklahoma City

TRUST, TEAMWORK & THUNDERDOG'S TRIUMPH



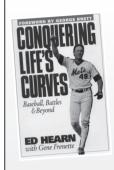
Presented by
Mike Hingson
Best Selling Author
and Inspirational
Speaker

Thursday, February 6, 2014 11:30am-1:00pm

The Petroleum Club
Oklahoma City

SEE ALL UPCOMING
EVENTS AND
DESCRIPTIONS AT
OKETHICS.ORG.

UPCOMING TULSA EVENTS



CONQUERING LIFE'S CURVES

Presented by **Ed Hearn, CSP**

World Series Champion New York Mets, Kansas City Royals, Author – Conquering Life's Curves

Recommended for 1 CPE in Ethics at the basic level.

Thursday, October 24, 2013 11:30AM-1:00PM

The Doubletree Hotel

Downtown Tulsa

AUTHENTIC COMMUNICATION WINS THE DAY

Presented by Hannibal B. Johnson, Jeremy Burton, & Rebecca Greenbaum Ph.D.









The DoubleTree Hotel

Downtown Tulsa



GUIDING PRINCIPLES

Adopted July, 2004

To ensure that the Consortium fosters positive characteristics of integrity in the successful achievement of its goals, these Guiding Principles were discussed and adopted (with revisions) during a milestone planning session held by Consortium leaders in Stroud on June 18, 2004. These principles were developed based on the Character First's values and philosophies.

RESPONSIBILITY TO SELF AND OTHERS

Service

integrity

- · Encouraging the promotion of actions and
- Sharing ideas and resources
- · Responsibility and accountability for fulfilling the mission of the Consortium.

Collaboration

- Passion for promoting ethics and Achievement of common goals through the promotion of ethical, mutually beneficial relationships
- ethical behavior through personal Service to the Consortium over promotion of self-interest
 - · Cooperation emphasized over competition in promoting ethical business conduct
 - Members collaborate by being constructively engaged in discussions regarding ethics
 - Seeking consensus in interactive discussions regarding ethical matters.

Respect

- Members may become aware of confidential information shared by others in an effort to determine an ethical course of action. We ask members to be sensitive in recognizing and respecting the efforts made toward achieving ethical behavior. In that vein, public disclosure of this information is discouraged.
- We respect other members and the process by:
- Exhibiting listening skills and actively listening to discussions
- Being open to other points of view and outcomes
- We are an inclusive organization and demonstrate this by welcoming members who are in different stages of learning as applied to ethical behavior.

LEAD WITH INTEGRITY

Dependability

 Members are asked to demonstrate their support of this initiative by consistently attending meetings.

Initiative

- · Recruiting other members who have demonstrated a desire to promote ethical behavior in their organizations.
- Recognizing what needs to be done to help promote the Mission of the Consortium and taking action to assist in that effort.

Honor

- · Members are asked to honor the Consortium through the practice of integrity and ethical behavior in their business dealings.
- We express gratefulness to our hosts, sponsors and speakers; as well as to those whose volunteer service makes OK Ethics a stronger organization.
- · Realizing that each of us is in a mode of continual learning, we demonstrate humility, care and compassion when sharing our thoughts and knowledge.

Courage

 Speak the truth with confidence and encourage others to do the same.

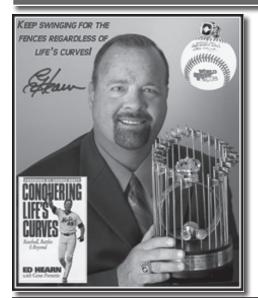
INSPIRE TRUST

We serve and promote the cause of truth with integrity, objectivity and fairness to all persons.

- We hold ourselves accountable by consistently honoring our word.
- We extend trust abundantly to those who have earned it.
- Trust, once earned, will not be taken for granted, manipulated or abused.

Visit okethics.org for resources, videos, articles and to see who's who.

REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT.



CONQUERING LIFE'S CURVES

Presented by **Ed Hearn, CSP**

World Series Champion New York Mets, Kansas City Royals, Author – Conquering Life's Curves

AN INSPIRATIONAL CHAMPION
...still swinging for the fences!

"From the Penthouse to the Outhouse and Back"

E d Hearn has "stepped up to the plate" countless times with the "game of life" on the line. From the "Penthouse" of a 1986 World Series Championship, under the bright lights of New York City to the "Outhouse" of a career-ending shoulder injury and then, almost immediately, the diagnosis of three potentially life threatening health conditions, this once a strong, vibrant professional athlete was reduced to a man who could barely care for himself.

Today, after 3 life-saving kidney transplants, dialysis, several bouts with cancer, radiation treatments, the aid of a breathing machine each night, a costly IV treatment once a month, and up to 40 pills per day, this 53 year old former major leaguer has come back with a far greater purpose in life than just that of being a professional athlete -his grace, courage, faith and determination are worthy of imitation. When he speaks about significant success and victory when facing today's unending curves and change, he speaks from reallife experience and leaves audiences remembering him not so much as an athlete, but more as a man on a mission - one who has battled some of life's nastiest curves and now has an insatiable desire to use that journey to have a significant impact on their lives of his fellow man.

In 1998, Ed established The Bottom of the Ninth, a Kansas 501c3 not-for-profit corporation dedicated to the mission of rebuilding the spirit and character of this nation. In baseball, the game that Ed Hearn played and loved, The Bottom of the Ninth inning never takes place unless the game is tied or the good guys (the home team) are behind. Today, as our great country is being shaken to its core by greed and self-centeredness, Ed believes we, as a nation, as a global society, may well have reached The Bottom of the Ninth. Now is the time for all Americans to step up to the plate, focus on "the team" and "Think Outside the box...SELF."

"You'll never see a bust of Ed Hearn in Cooperstown, NY (Baseball Hall of Fame). But in a humanitarian sense of the word, he belongs in anyone's Hall of Fame."

— Hall of Fame Magazine 2006

Since 2001, ALL PROCEEDS from his book and speaking go directly to supporting and multiplying the goals and vision of *The Bottom of the Ninth*.

GENERAL PROGRAM DISCLAIMERS:

LEGAL: Members of the Oklahoma Business Ethics Consortium frequently share information concerning various issues and developments that may have legal implications. The discussions, commentary, and handouts at Consortium meetings or presentations to other organizations are for general informational purposes only. They cover only some aspects of the subject topic, and do not constitute a complete legal analysis of the topic or how it might apply to any particular set of facts. Before taking any action based on information presented during a Consortium event, participants are encouraged to consult a qualified attorney.

CPE'S: From time to time, Continuing Professional Education credits are offered. Because OK Ethics relies heavily on volunteers to provide these, we do not have the manpower to send certificates after the program is completed.

REMINDER: PLEASE PICK UP CPE'S AT CONCLUSION OF EVENT.

PHOTOGRAPHY: Occasionally, photos of the event are made and these may be posted on the OK Ethics website or Facebook page. By attending the program, participants tacitly understand and agree to this process. If preferences are otherwise, please notify us at okethics@yahoo.com or call (405) 889-0498 and we will be happy to comply with your wishes.

PRESENTATION STANDARDS:

The observations and comments of presenters at Consortium meetings and networking are the views and opinions of the presenter and do not constitute the opinion or policies of the Consortium or any of its members. Presenters are respectfully requested to honor OK Ethics Guiding Principles as well as avoid profanity, preaching, politics, put-downs and self-promotion during their lectures. To ensure accountability, participants are invited to evaluate each program according to these and other standards.

Recommended for 1 CPE in Ethics*

*Program is designed at the basic level and is suitable for anyone aspiring to or currently holding a leadership position. Note that it is up to the individual attendee to demonstrate relevance to his/her own area of practice. OK Ethics makes no guarantees

Conquering Life's Curves in the Bottom of the 9th

Oklahoma Business Ethics Consortium October 9, 2013

WE LIVE IN A DIFFICULT WORLD... A BROKEN WORLD

Life is hard for a lot of folks, a lot of the time."

FACING CHALLENGES

- If your team is not battling change-ups and curve-balls, you must be playing tee ball.
- Change & Challenges are ever present in our society today.

PERSEVERANCE

- > To hit a homerun is the icing. To return to life's batter's box after striking out is the cake.
- > "The real test of a man is not when he plays the role he wants for himself, but when he plays the role destiny has for him."

 Vaclav Havel
- Success is matter of hanging on after others have let go.

LOSING PERSPECTIVE IN TIMES LIKE THESE

- Drowning in "Pity Parties"
- Sometimes we need a "wakeup call" from a "Party Pooper" I got one on April 29, 1992!
- > She was **PLANTING SEEDS** (and she probably doesn't even realize the impact she had on my life)
- > We all have been blessed in so many ways.

LOSING OUR MORAL & ETHICAL COMPASS DURING TOUGH TIMES.

- Life's curves can lead us to forgetting the "basics" and reverting back to poor habits, even taking desperate measures or shortcuts.
- Today's economy is rife with layoffs, corporate belt-tightening and financial pressures.
- Overcome Change and Challenge with acceptance and then embrace it as an opportunity to become stronger: ("No Pain, no Gain")

PERSPECTIVE DURING CHALLENGING TIMES

2

- The gift of perspective...ya gotta get it...ya gotta give it to others!
- When that time comes and you're feeling down about your "challenging situation", focus on "Thinking Outside the
- Focus on making a difference in the lives around you and it will give you a whole new prospective on your life.

THE ESSENCE OF TEAM... "THINKING OUTSIDE THE SELF" PERSONIFIED

- THE lesson learned from a dying teammate "We ALL need each other."
 - o Mutually beneficial relationships
 - o Hangin' out with like-minded people The "Home Team"
 - O Working together to equip each other to impact the world
 - O Accountability/Encouragement/Support Success is meant to be shared it's fun!
 - O Hanging around the batting cages or doing lunch, dinner....Camaraderie...one of the best places to learn great nuggets that could make or break a career; make or break someone "falling off the "ethical wagon"
- ➤ Long term success/significance It takes team Commitment & team Character

NOT LIKE THE '86 METS!

- > In the bottom of the ninth inning, two out, down by a run, with the bases loaded...
- > Champions don't think about their own batting average...they think about the bigger prize...the team goal of winning the "World Series."
- ➤ Who are you focusing on?

BE A LEADER OF WHAT IS RIGHT

- > You must earn the right to become one.
- > Actions speaker MUCH larger than words.
- First you must serve, only then, can you lead.

TODAY, MORE THAN EVER, WE ALL NEED EACH OTHER.

- First, have a profound impact on the lives of those around you... the bottom line will then take care of it.
- > "I can do things you cannot do, you can do things I cannot do, but together, we can do amazing things."

Mother Teresa

- We, as individuals, collectively as a team, need to make a commitment, take action, be willing to pay the price and go that EXTRA Mile... we must be more than just successful, we must be SIGNIFICANT.
- ➤ Because...in times like these, TOUGH TIMES... We often overestimate what we can do by ourselves & underestimate what we can do as a team.



THE SERVANT HEART

- > "Win, Win"- "You can have everything you want in life it you just help enough other people get what they want. "

 Zig Ziglar
- Martha's Story \$'s
- Tricia's Story
- > It's true, you can have everything...

BE A "SEED PLANTER"...

- > "Anyone can count the seeds in one apple, but no one can count the apples in just one seed."
- > It DOESN'T take that much...4 little words...to be a better team player, to develop a clearer lenses of perspective and empathy, and to step up to the plate in the Bottom of the 9th ...with integrity, success and significance.
- > With these 4 little words, wouldn't our work be more joyful, our families stronger, our communities more cooperative, our country less polarized, and a world of truth, honest, respect, and most of all, a respect and compassion for one another.

It is my desire to see each of you as individuals, and as a team, go forth from here with much success, but more importantly, with more SIGNIFICANCE.

In the words of ... "I don't know what your destiny will be, but this I do know, those of us who seek and find how to serve others, those are the one's of us who will truly be happy."

... Albert Switzer

And finally, as that midnight shift nurse challenged me 20 years ago...BE THANKFUL FOR THE SHOES...

Blue Feather Professional Speaker Management Company http://www.edhearn.com/ http://www.bottomofthe9th.org/

